SIEMENS

Taking Diagnostics to the Next Level

Labkvalita 09

26. máj 2009

Nový Smokovec

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Siemens Healthcare Diagnostics

Bayer HealthCare Diagnostics

Dade Behring

DPC

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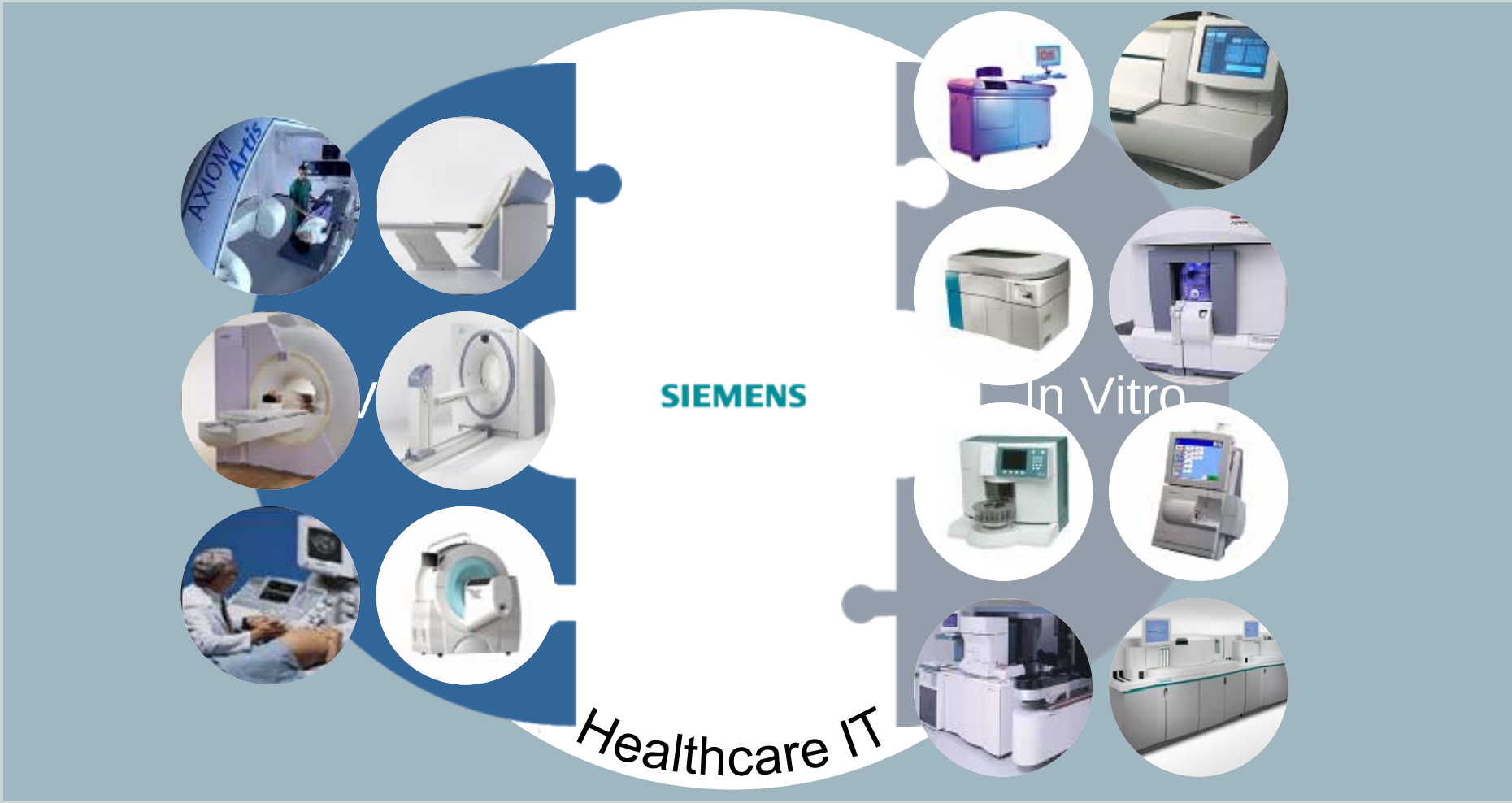
First Full Service Diagnostics Company



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Comprehensive Patient Management

Workflow Oriented IT

Prevention/ Early Detection → Diagnosis → Therapy → Care

Screenin
Solution

In Vitro Testing:
- Diabetes – Glucose
- Cancer – PSA
- Cardiovascular – BNP/NT-proBNP, Cholesterol, Troponin, hsCRP

In Vitro
Testing

nitoring
Disease
urrence

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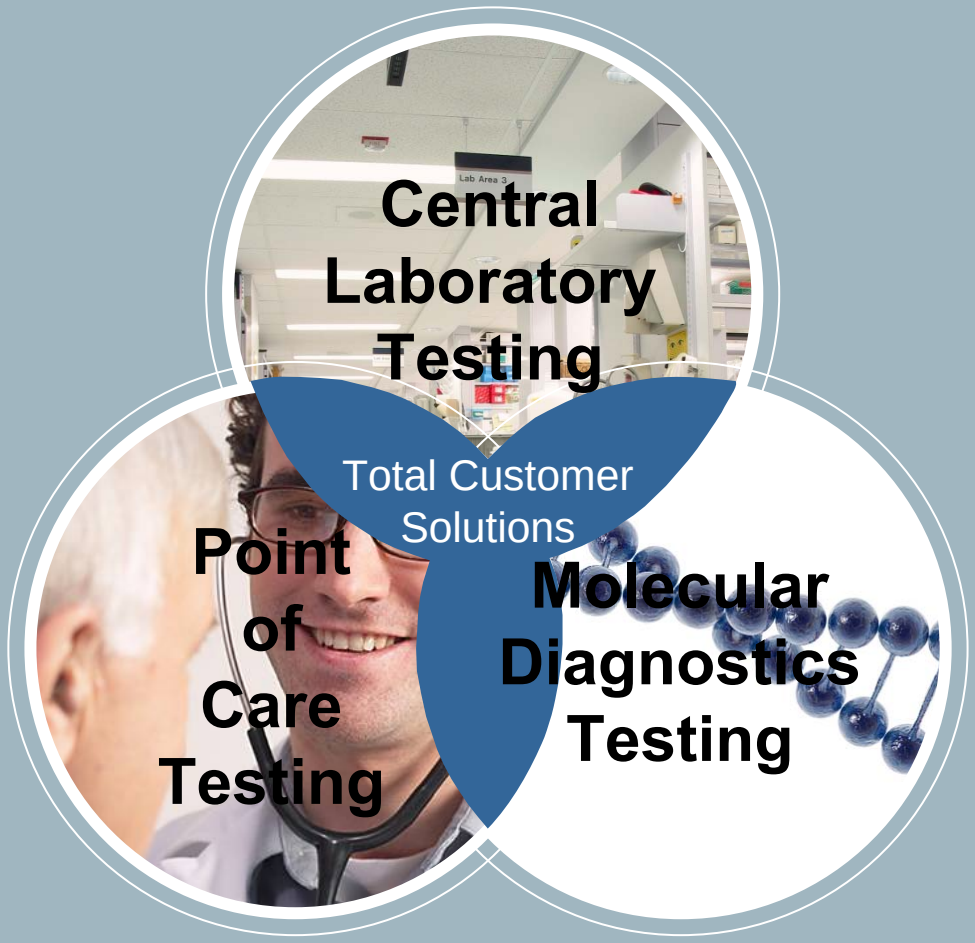

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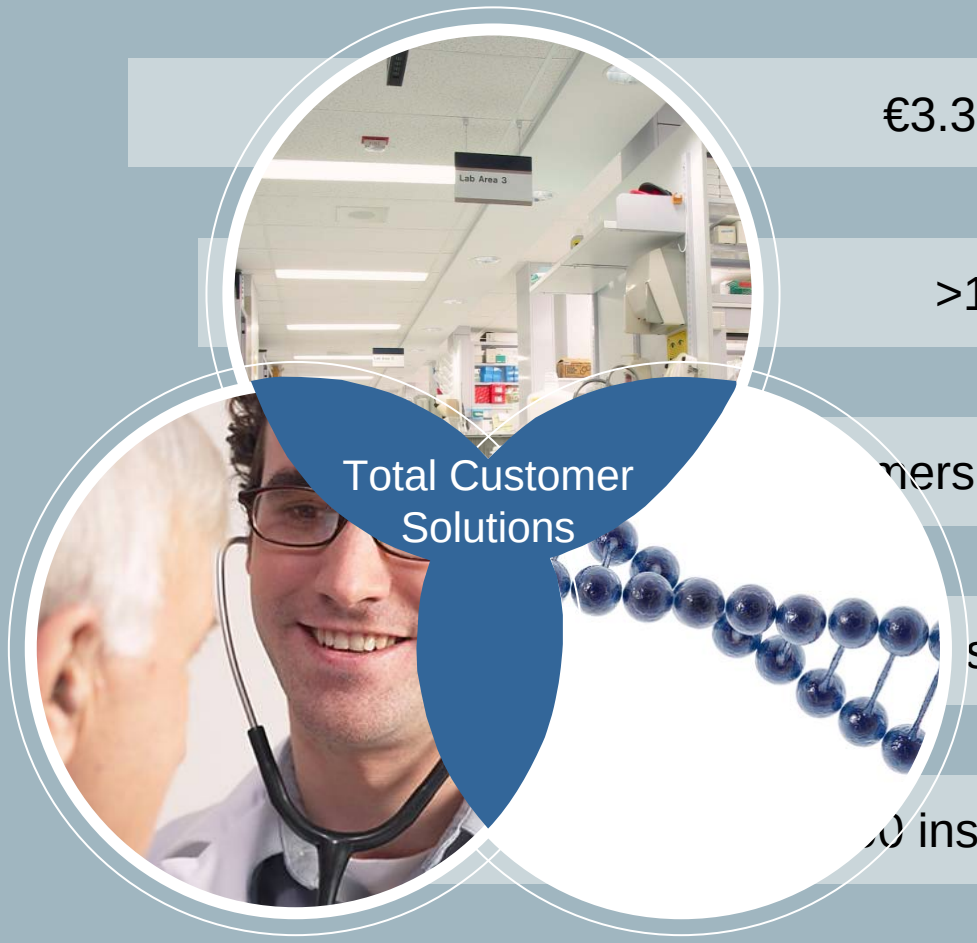

€3.3B in sales ($4.4B)

>14,000 employees

ners in >110 countries

spend ($400M/yr)

o instruments installed

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Combined Capabilities Creates Market Leadership

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	Lab auto	Clin chem	Blood gas	Imm diag	Infec dis	Nucl acid	Hem	Flow cyto	Coag	Micro	Urin chem
Combined	#1	#2	#2	#1/2	○	○	○		#1	○	#1
Siemens	▲	○	○	○	○	○	○				▲
Dade Behring	○	○		○	□				▲	○	

▲ Market leader ○ Significant participant □ Participant

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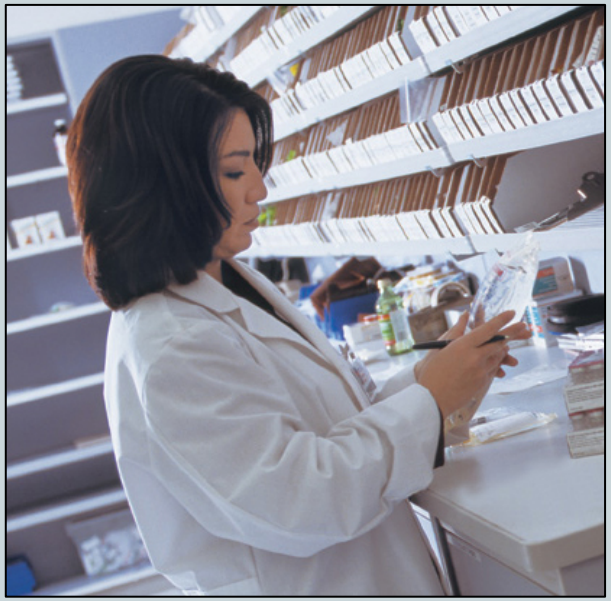
Serving a Variety of Healthcare Segments



Hospitals	Reference Labs	Physician Office Labs

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Meaningful Solutions for Any Size Lab

- Systems & Assay Excellence
- Reducing Patient Errors/QA
- Proactive Service
- Improved Patient Care
- Quality & Logistics Management
- Compliance
- Integrated IT Solutions
- Workflow Optimization

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Siemens Impacts the Delivery of Healthcare

	Infectious Disease	Endocrinology	Oncology	Genetic Disorders	Cardiovascular Disease	Fertility	Surgery/ Trauma	Muscular/ Skeletal	Addiction	Wellness	Kidney Disease
Chemistry	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Immunology	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Molecular	✓		✓	✓	✓						
Hematology	✓		✓	✓	✓		✓				✓
Hemostasis			✓	✓	✓		✓				
Microbiology	✓				✓		✓			✓	✓
Urinalysis	✓	✓			✓				✓	✓	✓
Blood gas					✓		✓				
Diabetes		✓									
Plasma Protein				✓	✓			✓	✓	✓	

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Organizačná štruktúra v SR pred septembrom 2008

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- Dade-Behring Austria o.z. Bratislava
  - Roner Bratislava
  - Timed Bratislava
  - Biohem Trenčín
  - Infomed, Medservis – servisná činnosť

- Bio G Bratislava – distribútor produktov ex-Bayer - servisná činnosť

- SMSD Slovakia Bratislava – distribútor produktov ex-DPC - servisná činnosť

Organizačná štruktúra Siemens Healthcare Diagnostics v SR v súčasnosti

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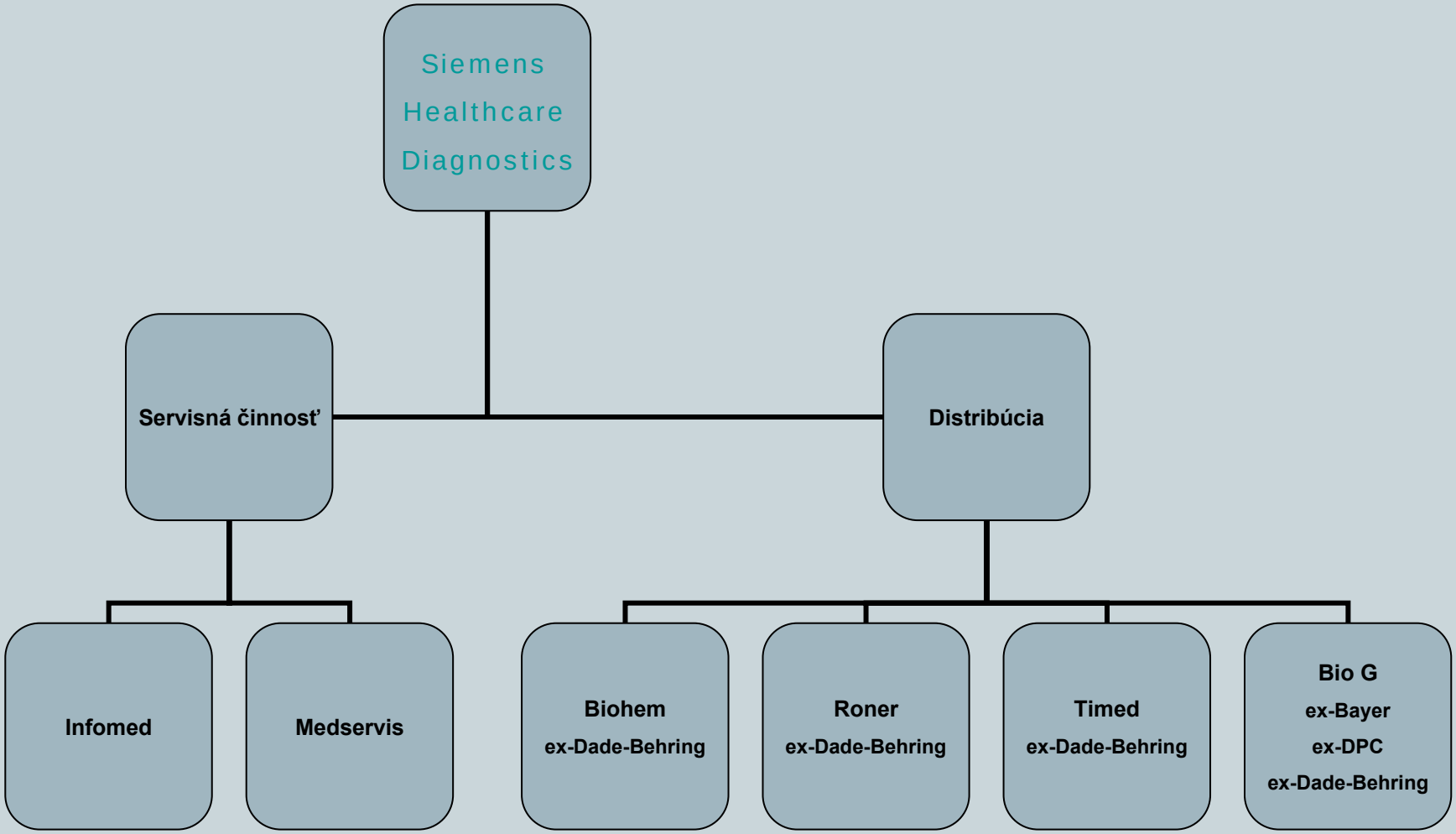

Broadest Portfolio of Performance-Driven Solutions

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Chemistry/ Immunoassay	Integrated	Immunoassay	Clinical Chemistry	Specialty Immunoassay
Automation	Informatics	Hematology	Hemostasis	Microbiology
Molecular	Diabetes & Urinalysis	Blood Gas	Service & Support	

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Integrated Systems

Dimension Vista® 3000T
Intelligent Lab System

Dimension Vista® 1500
Intelligent Lab System

Dimension® RxL Max®
Integrated Chemistry System

Dimension® Xpand® Plus
Integrated Chemistry System

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Chemistry/Immunoassay Menu

Allergy	Liver Fibrosis
Anemia / Iron Metabolism	Metabolic
Autoimmune / Rheumatoid Disease	Nephropathies
Bone Metabolism	Nutritional Assessment
Cardiovascular Risk Assessment	Other General Chemistry
Cardiovascular Acute Care	Other Specialty Analytes
Congenital & Other Infectious Disease	Pancreatic Disease
Diabetes	Polyclonal & Monoclonal Gammopathies/ Immune System
Drugs of Abuse / Toxicology	
Electrolytes	Proteins in CSF
Growth	Reproductive Endocrinology
Hepatic Diseases	Therapeutic Drug Monitoring
Hepatitis & Retrovirus	Thyroid Function
Immunosuppressive Drugs	Tumor Markers
Inflammation	Veterinary

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Immunoassay

ADVIA Centaur® XP
Immunoassay System

IMMULITE® 2500
Immunoassay System

IMMULITE® 2000
Immunoassay System

ADVIA Centaur® CP
Immunoassay System

IMMULITE® 1000
Immunoassay System

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Clinical Chemistry

ADVIA® 2400 Chemistry System

ADVIA® 1800 Chemistry System

ADVIA® 1200 Chemistry System

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Specialty Immunoassay

Stratus® CS Acute Care™ System

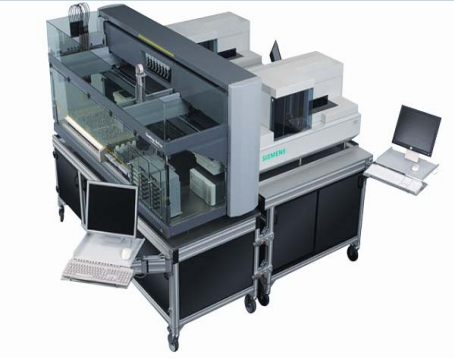
BN ProSpec® System

BN™ II System

V Twin® Drug Testing System

Viva-E® Drug Testing System

Viva Jr® Drug Testing System



Quadriga BeFree™ System*

BEP® III System*

BEP 2000 Advance® System*

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Specialty Immunoassay Menu

- Allergy
- Anemia / Iron Metabolism
- Autoimmune / Rheumatoid Disease
- Cardiovascular Risk Assessment
- Coagulation Disorders
- Complement Activity
- DAT Assays (EMIT®)
- Infectious Disease
- Inflammation
- ISDs (Immuno Suppressant Drugs)
- Nephropathies (Kidney Disease)
- Nutritional Assessment
- Other Specialty Analytes
- Polyclonal & Monoclonal Gammopathies / Immune System
- TDM Assays
- Tox™ serum Assays
- Validity Assays

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Automation

ADVIA® LabCell®
Automation Solution

StreamLAB® Integrated
Automation Solution

ADVIA WorkCell™ CDX
Automation Solution

Dimension® Lynx System

* In Development

VersaCell™

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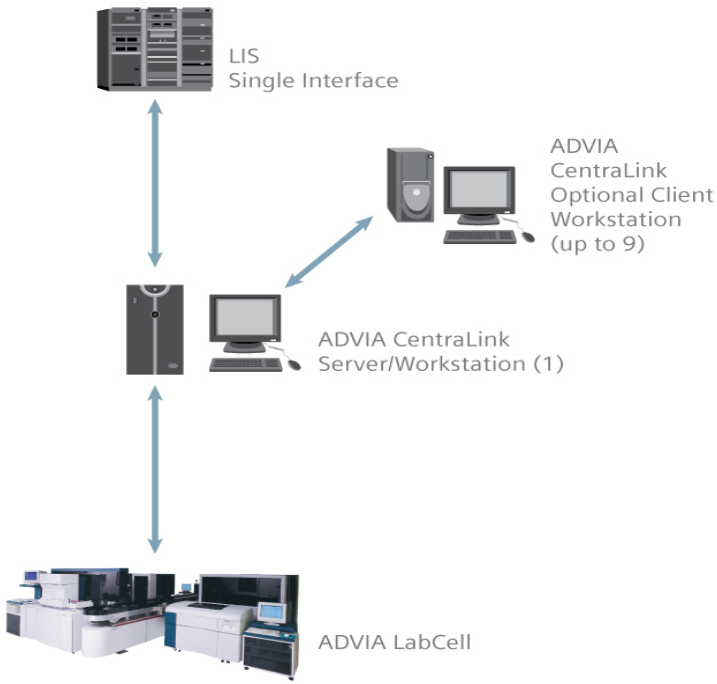
Informatics



ADVIA CentraLink® Networking & Data Management Solution

EasyLink™ Informatics System

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Hematology

ADVIA® 2120 Plus AutoSlide Hematology System

ADVIA® 120 Hematology System

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Hemostasis

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BCS® XP System

Sysmex® CA -7000 System

Sysmex® CA-1500 System

Sysmex® CA-500 Series Systems

BFT™ *II* Analyzer

PFA-100® System

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Microbiology

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MicroScan® WalkAway® plus System

MicroScan® autoSCAN®-4 System

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Molecular

VERSANT® 440
Molecular System

OpenGene® DNA
Sequencing System

TMA
Component System

AutoBlot 300H and
AutoLiPA 48 Western Blot Processor

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Diabetes & Urinalysis

DCA Vantage™
Analyzer

ADVIA® Urinalysis WorkCell
System

CLINITEK® Atlas®
Urine Chemistry Analyzer

CLINITEK Advantus™
Urine Chemistry Analyzer

CLINITEK Status®
Urine Chemistry Analyzer

MultiStix®, MultiStix PRO®,
CLINITEK Reagent Strips
for Urinalysis

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Blood Gas

RAPIDLab® 1200
Blood Gas Series

RAPIDPoint® 400
Blood Gas Series

RAPIDLab® 248/348
Blood Gas Series

RAPIDComm®
Data Management Solution

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Recognized Service and Support You Can Depend On

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RealTime Solutions℠

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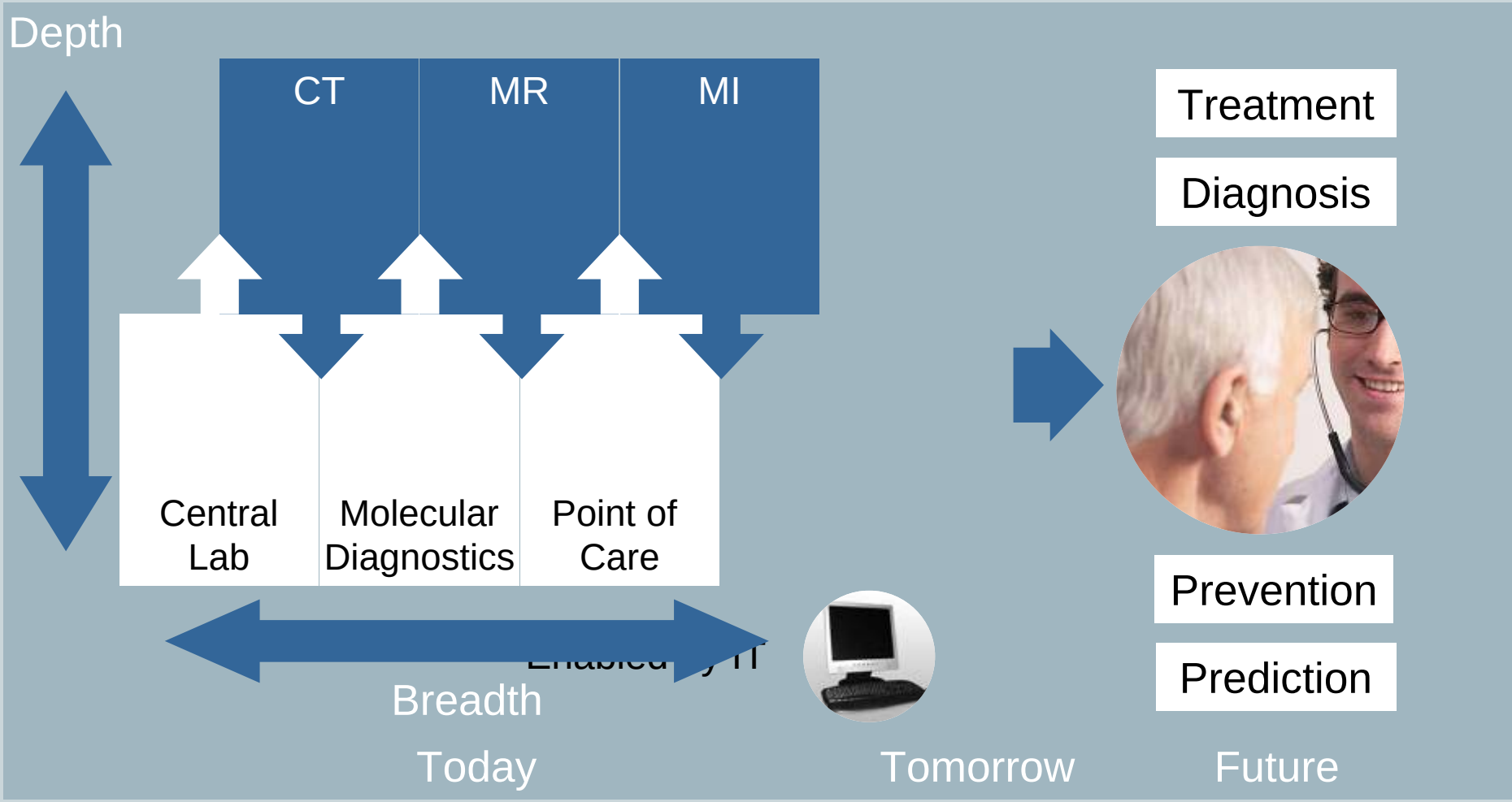
Today, Tomorrow and the Future



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